**6.3 ОБРАЗЦЫ ВОПРОСОВ ДЛЯ ПРОВЕДЕНИЯ ЗАЧЕТА**

**Дневная форма обучения**

* **для специальностей 6-05-0311-02 «Экономика и управление», 6-05-0413-01 «Коммерция», 6-05-0413-02 «Товароведение»**

**1. Describe people’s appearance and character**

▪ How many members does your family consist of? Is it good to be the only child in the family?

▪ Is it difficult to bring up children? Why?

▪ Should parents be strict to their children?

▪ Who do you take after? Would you like to?

▪ What is an ideal family? Explain.

**2. Talk about your daily routine.**

▪ Would you like to live in town or in the village? Why?

▪ Do you know anything about living in a hostel? Would you like to try?

▪ Can you describe your ideal flat or house?

▪ Would you like to live in a foreign country? Why?

**3. Talk about leisure activities in your life.**

▪ Why do most people say that British food is not tasty?

▪ What do British traditionally have for breakfast? What dishes would you like to borrow from British cuisine?

▪ How often do you take meals? Do you have any special preferences?

▪ Do you like to visit cafés or restaurants? Why?

**4. Talk about the importance of communication in business.**

▪ Face-to-face communication can’t be beaten. Do you agree?

▪ What are the most usual communication problems?

▪ How could communication problems be improved in most organizations?

▪ How will communication in the office change in the future?

**5. Talk about the peculiarities of doing business internationally.**

▪ What kinds of problems do companies face when they go international?

▪ What methods can companies use to enter overseas markets?

▪ What are the advantages for a company of expanding beyond its domestic market?

▪ Give an example of an expanding market in your country.

**6. Tell about the aspects of building relations in business**

 ▪ What can spoil relations between companies?

▪ How can you build good business relationships?

▪ What are the most important relationships for you?

▪ What benefits do you get from each relationships?

**7. Talk about the ingredients to success in business.**

▪ What are the best indicators of an individual’s level of success?

▪ What are the most important indicators of success in your country?

▪ Can you name some people who are really successful in life? Prove.

▪ What advice can you give people looking for success?

members need to have to create an effective team?

 ▪ А team always needs a leader. Do you agree?

* **для специальностей 6-05-0411-01 «Бухгалтерский учет, анализ и аудит» 6-05-0411-02 «Финансы и кредит»**

**1. ORGANISATIONS & THEIR STRUCTURE**

▪ Can you describe different forms of business? Which one is to your mind the most effective?

▪ What types of company structure are you aware of? Which is the most risky form of ownership? Why?

▪ Can you give information about advantages & disadvantages of running a small firm?

**2. MANAGEMENT & MANAGERIAL SKILLS**

▪ Do you agree that management is nothing more than motivating other people?

▪ How usual is it nowadays to see young people in management positions? What do people generally think of them? What do you think are the key qualities for a successful manager today? What should they do about their weaknesses?

▪ What challenges do managers usually face in the company? What should they do about their weaknesses?

**3. MARKETING**

▪ What does the marketing concept include? What is marketing mix? What is the meaning of correct marketing research? Is marketing research more necessary for big companies or small firms?

▪ What marketing tactics do you think are very successful? How do marketing techniques differ from country to country?

▪ Has the Internet changed marketing? Do you think that social media marketing is the future? How much of marketing is lying?

**4. ADVERTISING**

▪ What means of advertising do you consider the most/the least effective? Has advertising ever compelled you to purchase something? What companies produce the best ads? What products depend most on advertising? If you had to choose a celebrity to endorse your company who would it be?

▪ Are all the advertising practices acceptable to your mind? Are any types of advertisement considered to be offensive? Do you think advertising is a clever way of lying about products?

▪ Do you think that there is too much advertising in the modern world? What kinds? What would the world be like without advertising?

matter? Show some examples.

▪ How can different cultural mindsets influence business communication?

**5. HEALTHY WAY OF LIFE**

▪ Where can bad habits lead a person to? Can you show advantages & disadvantages of fast food?

▪ Are top managers interested in healthy staff? How can a healthy way of life be advertised and promoted in a modern business?

▪ Why do some people take up extreme sports? Would you like to experience something of that kind?

**6. ENTERTAINMENT**

▪ Has the age of cinema- and theater-goers changed? Why? What standards should a film/ a performance you like meet? What scenes, effects, actors influence you most?

▪ What is popular music for you? What particular traits define each music lover? What meaning has music for you? Is it just a way to relax or does it have a bigger meaning?

▪ Why do people have the need for travelling? What are the advantages of each type of holidays? What activities should an ideal holiday include? What is good rest for you?

**7. HIGHER EDUCATION**

▪ What are the priorities of higher education nowadays? Do people with degrees have a better chance at a job interview? Prove your idea. What different ways do you have nowadays to upgrade your skills? What types of learning have appeared? Which do you consider to be effective? Why?

▪ Are exams or continuous assessment more common at universities? Which is the best way of monitoring progress?

▪ Are examination results the most important aspect of education? What sort of things do students at university often complain about?

* **для специальности: 6-05-0421-01 «Правоведение»**

**1. Youth problems.**

▪ Do you think friends are more important than family these days? Why?

▪ What is the most important aspect of being healthy?

▪ Why do many countries encourage their people to live healthy lives?

**2. Higher education.**

▪ Where does past-school education take place in Great Britain?

▪ Name the main trends in higher education

▪ What schools are there within BSEU?

**3. A BSEU student**

▪ What problems can a first-year student face at university? Will they refer to academic work?

▪ What do you find satisfying and frustrating about your studies?

▪ Explain the reasons of your choice of the educational establishment and the faculty.

**4. Communication in business.**

▪ What makes a good communicator?

▪ What are the advantages for companies of using e-mail?

▪ Face-to-face communication can’t be beaten. Do you agree?

**Заочная форма обучения**

* **для специальностей 6-05-0311-02 «Экономика и управление», 6-05-0413-01 «Коммерция», 6-05-0413-02 «Товароведение»**

**1. Our University**

1. When was the university founded?

2. What are the main areas of studies?

3. How many schools does the university have?

4. Where are the two branches of the university situated?

**2. Economics in Business**

1. Why is economics a vital discipline?

2. Why should nations trade?

3. What are the main reasons for taxation in most countries?

4. What would happen to standards of living in your country if all foreign trade were prohibited?

**3. Business Organizations**

1. What is the most risky form of ownership in your opinion? Why?

2. What form of ownership seems more attractive for you? Why?

3. What structure do most organizations have?

4. What body is in charge of the whole organization? What are its functions?

* **для специальностей 6-05-0411-01 «Бухгалтерский учет, анализ и аудит» 6-05-0411-02 «Финансы и кредит»**

**1. Our University**

1. When was Belarus State Economic University formed?

2. What schools does it incorporate?

3. How many departments does the university have?

4. What can you say about the conditions for study at our university?

5. What subjects do you learn at the university?

**2. Belarus Economy**

1. In what production does Belarus agriculture specialize today?

2. What deposits comprise our mineral wealth?

3. What are the main branches of Belarus economy?

4. Can you name large enterprises which form the basis of Belarus economy?

5. What are the basic trading and economic partners of the Republic of Belarus?

**3. American Economy**

1. What system is the United States economy based on?

2. What is a free enterprise system?

3. What sectors does the U.S. economy consist of?

4. What do primary economic activities include?

5. What do the United States farms produce?

* **для специальности: 6-05-0421-01 «Правоведение»**

**1. What is Law?**

1. What is the main aim of law?

2. Is it possible to produce perfect laws?

3. Why is knowledge of basic laws so necessary for every citizen?

**2. Our University**

1. What schools are there within BSEU?

2. What does BSUE incorporate in addition?

3. Explain the reasons of your choice of the educational establishment and the faculty.

**3. My Future Career**

1. Speak about the perspective of your future job.

2. Name the legal professions you can choose from.

3. Speak about an ideal lawyer.

**ОБРАЗЦЫ ВОПРОСОВ ДЛЯ ПРОВЕДЕНИЯ ЭКЗАМЕНА**

**Дневная форма обучения**

* **для специальностей 6-05-0311-02 «Экономика и управление»**
1. Describe people’s appearance and character.
2. Talk about your daily routine.
3. Talk about leisure activities in your life.
4. Discuss youth problems.
5. Talk about higher education in your country.
6. Talk about the process of applying a job.
7. Talk about modern professions and careers in the sphere of tourism.
8. Discuss the importance of communication in business.
9. Talk about communication problems and their causes.
10. Characterize cross-cultural differences in business.
11. Make an overview of team-building concept.
12. Talk about the aspects of building relations in business.
13. Express your opinion on the importance of job satisfaction.
14. Talk about the concept of risk in business.
15. Talk about the ingredients to success in business.
* **для специальностей 6-05-0413-01 «Коммерция», 6-05-0413-02 «Товароведение»**

1. Describe people’s appearance and character.

2. Talk about your daily routine.

3. Talk about leisure activities in your life.

4. Discuss youth problems.

5. Talk about higher education in your country.

6. Talk about the process of applying for a job.

7. Talk about modern professions and careers in the sphere of commerce.

8. Talk about the importance of communication in business.

9. Make an overview of team-building concept.

10. Tell about the aspects of building relations in business.

11. Express your opinion on the importance of job satisfaction.

12. Talk about the concept of risk in business.

13. Talk about the ingredients to success in business.

14. Talk about the peculiarities of doing business internationally.

15. Talk about the aspects of e-commerce

* **для специальностей 6-05-0411-01 «Бухгалтерский учет, анализ и аудит» 6-05-0411-02 «Финансы и кредит»**

1. Talk about types and functions of money and banking concept.

2. Talk about types of financial institutions and their activities.

3. Make an overview of the types and structure of the organization.

4. Describe different management styles and skills of a manager.

5. Talk about the concept of marketing and its tools.

6. Describe different advertising tactics.

7. Talk about the peculiarities of business communication and networking.

8. Talk about the influencing factors of team building and business relationships.

9. Express your opinion on work motivation and job satisfaction.

10. Talk about relevant qualifications and job requirements in the sphere of finance and banking.

11. Express your opinion on the importance of the healthy way of living.

12. Describe people’s emotional problems and social media addiction.

13. Describe varieties of leisure activities.

14. Describe the peculiarities of cultures in business.

15. Express your opinion on the relevance of higher education and varieties of upgrading for students.

* **для специальности: 6-05-0421-01 «Правоведение»**

1. Express your opinion on youth problems.

2. Talk about current issues in higher education.

3. Tell about your new style of life at the university.

4. Make an overview of types of law.

5. Talk about job satisfaction.

6. Describe modern legal professions and careers.

7. Make an overview of employment law.

8. Talk about the peculiarities of communication in business.

9. Reveal your ways of getting a job.

10. Talk about the aspects of marketing.

11. Talk about the aspects of management.

12. Make an overview of the law.

13. Overview law making processes in different countries.

14. Express your opinion on the image of an ideal lawyer.

15. Tell about company law.

**Заочная форма обучения**

* **для специальностей 6-05-0311-02 «Экономика и управление», 6-05-0413-01 «Коммерция», 6-05-0413-02 «Товароведение»**
1. Talk about higher education in your country.
2. Give information about BSEU.
3. Talk about relevant qualifications and job requirements in your sector of employment.
4. Talk about key economic principles.
5. Describe different types of organizations.
6. Talk about the peculiarities of doing business internationally.
7. Talk about the concept of marketing and its tools.
8. Describe different advertising tactics.
9. Talk about the key principles of running a business.
10. Talk about a company to your choice.
* **для специальностей 6-05-0411-01 «Бухгалтерский учет, анализ и аудит» 6-05-0411-02 «Финансы и кредит»**
1. Express your opinion on the relevance of higher education and varieties of upgrading for students.
2. Make an overview of the types and structure of the organization.
3. Talk about relevant qualifications and job requirements in the sphere of finance and banking.
4. Talk about the economy of Belarus.
* **для специальности: 6-05-0421-01 «Правоведение»**
1. Give information about BSEU.
2. Speak on the concept of law.
3. Talk about relevant qualifications and job requirements in the sphere of law.
4. Talk about legal professions.