**ТРЕБОВАНИЯ И ВОПРОСЫ К ЭКЗАМЕНУ ПО ДИСЦИПЛИНЕ «ИНОСТРАННЫЙ ЯЗЫК»**

**ДЛЯ СТУДЕНТОВ ДНЕВНОЙ ФОРМЫ ОБУЧЕНИЯ**

**СПЕЦИАЛЬНОСТЬ:1-25 01 04 «Финансы и кредит», 1-25 01 08 «Бухгалтерский учёт, анализ и аудит», 1-25 01 13 «Экономика и управление туристской индустрией»,1-25 01 10 «Коммерческая деятельность», 1-25 01 09 «Товароведение и экспертиза товаров», 1-24 01 02 «Правоведение»**

***Содержание экзамена:***

1. Чтение и реферативное изложение на иностранном языке тематического текста (1800 п. зн.) с последующей беседой по проблемам, затронутым в тексте.

2. Неподготовленная беседа по изученным темам.

**СПЕЦИАЛЬНОСТЬ:1-25 01 04 «Финансы и кредит», 1-25 01 08 «Бухгалтерский учёт, анализ и аудит»**

**1. Higher Education**

\* What are the priorities of higher education nowadays?

\* What opportunities for higher education do Belarusian, British, and American school leavers have?

\* Do people with degrees have a better chance at a job interview?

\* Are exams or continuous assessment more common at universities?

\* Which is the best way of monitoring progress?

\* What sort of things do students at university often complain about?

\* Are examination results the most important aspect of education?

**2. My Future Profession (Banking and Finance)**

\* Should every student think about his future job beforehand?

\* What knowledge necessary for your future work does our university provide you with?

\* Why is higher education so popular in Belarus?

\* What are the job opportunities for the graduates of our university?

\* What will you probably begin your work with?

**3. Belarus and English-Speaking Countries**

\* What do you understand by a *culture*? What comes into your mind?

\* Which factors do you think make your country different from those of other countries?

\* Are you proud of your culture and heritage?

\* What countries have a similar culture to your own?

\* Do you think to know about cultural differences is important?

**4. The World Around Us**

\* What do you like about your local environment?

\* Which problems are for you of greater importance in the area you live?

\* What should the government priorities for the environment be?

\* What animals do you know are in danger of becoming extinct?

\* What dangers is our world facing up with nowadays?

**5. Youth Problems**

\* Speak on the problem of generation gap.

\* Dwell on the problem of marriage and divorce.

\* Do you have family traditions?

\* Do you think everyone should have a right to privacy in the family?

\* How can you describe an ideal family today?

**6. Healthy Way of Life**

\* How do you keep fit?

\* Where can bad habits lead a person to? Can you name advantages and disadvantages of fast food?

\* Are top managers interested in healthy staff?

\* How can a healthy way of life be advertised and promoted in a modern business?

\* What do you think of people taking up extreme sports?

**7. Economics and Economy**

\* Is economics a how-to-make money area of study?

\* Why is economics of practical value in business?

\* Describe the leading economies of the world.

\* What are modern trends in economics?

\* What are the main brunches of our economy?

**8. Types of Business Organizations and Their Structures**

\* Can you describe different forms of business? Which one is to your mind the most effective? Which is the most risky form of ownership?

\* What types of company structure can you name?

\* Can you give information about advantages and disadvantages of running a small firm?

\* Which business sectors would you like to work in?

\* Which benefits and perks would you like to have in the organization you will work for?

**9. Marketing**

\* What does the marketing concept include?

\* Is marketing necessary to get high profits?

\* What is the meaning of correct marketing research?

\* Is marketing research more necessary for big companies or small firms?

\* What is marketing management designed for?

**10. Advertising**

\* Are you influenced by advertisements?

\* Do you think only badly sold products are advertised much?

\* Do you agree that advertising creates an extra demand and raises prices?

\* In your opinion, is product endorsement an effective means of advertising?

\* Advertising has a bad influence on children, hasn’t it?

\* To your mind are all the advertising practices acceptable? Are any types of advertisement offensive?

**11. Management and Managerial Skills**

\* Do you agree that management is nothing more than motivating other people?

\* What do you think are the key qualities for a successful manager today?

\* How usual is it nowadays to see young people in management positions? What do people generally think of them?

\* What challenges do managers usually face in the company? What should they do about their weaknesses?

**12. Business Ethics and Management Styles**

\* Do you think a manager should know personal details of his staff?

\* Should criticizing or praising be an essential part of motivating the staff?

\* What are the most unethical activities in the company to your mind?

\* Do you agree that different business situations call for different management styles?

\* Which kinds of situation need to be tightly managed and which loosely managed?

\* If you are a manager how would you describe your own management style?

\* Female managers are usually better than male managers, aren’t they?

\* Putting people at ease, what topics are definitely not suitable?

**13. Money and Banking**

\* Why is the role of money so important? Is this role increasing or deceasing nowadays?

\* What type of market is good to invest now and why?

\* What helps some businesses to win against other companies?

\* What are the main types of banks? How do they earn their profits?

\* Can you prove that banking is a risky business?

**14. Modern Labour Market Trends and Careers**

\*What jobs are in high demand now? What are the reasons of their popularity?

\* Which factors nowadays are important for getting a job?

\* Do you agree that at work appearance is more important than performance?

\* Is it best to work for as many companies as possible?

\* What do you think motivates high performers to stay with the same company?

\* What are the problems of losing high performers?

\* Do you think that it’s right to keep your private life totally separate from your work?

**15. Financial Institutions**

\* What services do different types of banks offer to their customers?

\* What are the main functions of the National Bank? What does it regulate?

\*How do the banks stimulate progress in industry and other fields of economy?

\* What are the advantages and disadvantages for a private individual of borrowing money from the bank?

\* Which source of finance would you use to raise money?

\* What would you need to offer a bank to get a loan?

**СПЕЦИАЛЬНОСТЬ:1-25 01 13 «Экономика и управление туристской индустрией»**

**1**. Dwell on your concept of an ideal family.

**2.** Express your opinion on the way one’s appearance and outlook can reflect a person’s character and mode of life.

**3.** Expand on the meaning of the following proverb “Love is blind”.

**4.** Dwell on the issue of “generation gap”.

**5.** Dwell on the issue of child rearing. Point out the differences in the upbringing of boys and girls.

**6.** Express your opinion on advantages and disadvantages of being an only child.

**7.** Dwell on the meaning of the proverb “Appearances can be deceptive”.

**8.** Express your point of view on advantages and disadvantages of rooming together.

**9.** Dwell on the character features, which you think are the most important in a friend.

**10.** Expand on the meaning that the following proverb conveys, “Men make houses, women make homes”.

**11.** Express your attitude to the statement “There’s your home where’s your heart”.

**12.** Dwell on advantages and disadvantages of “Doing-it-Yourself”.

**13.** Dwell on the issue of advantages and disadvantages of sharing household chores.

**14.** Dwell on issues you go by when you deal with a person.

**15.** Dwell on the issue of ideal parents.

**СПЕЦИАЛЬНОСТЬ:1-25 01 10 «Коммерческая деятельность», 1-25 01 09 «Товароведение и экспертиза товаров»**

**1. Our University**

\* What is the way to get into university in our country?

\*Why did you decide to enter the BSEU?

\* What entrance exams did you pass?

\* What faculty do you study at?

\* What facilities do the students of our University have at their disposal?

\* Are you a day-time student?

\* What is extra-mural education?

\* Are you proud of being a student of our University?

**2. An only child in the family. Speak on advantages and disadvantages**

\* Have you got a sibling or are you an only child in your family?

\* How do you get on with your brother or sister?

\* Do you agree that only children are usually spoilt?

\* What are the advantages and disadvantages of being an only child in the family?

**3. Generation Gap**

\* Why is the teenagers’ period characterized as a difficult one?

\* Do you agree with the comments made about the younger generations?

\* What kind of relationship should children have with their parents?

\* Is it possible to avoid the problems of generation gap?

\* How do you get on with your parents? Do they often reprimand you? What for?

\* What are ideal families?

**4. Education: No Pains, No Gains**

\* How would you characterize the system of British education? American? Belarusian? What do you like about each of them? What don’t you like?

\* What is the most convenient age to start learning at school?

\* What are the stages of American education?

\* What are the famous American universities?

\* What are the main principles of education in Belarus?

\* What is a school’s mission in your opinion?

\* Why did you choose a career of an economist? Did you follow in anybody’s steps?

\* What is your future specialty?

\* Do you agree with the proverb “No pains, no gains”? Could you comment upon it?

**5. What is an ideal family**

\* What kind of family relationship do you consider ideal?

\* What should the relationship between spouses be based on?

\* Should parents be very firm with children? Why? Why not?

\* Did you have a strict upbringing?

\* What are ideal parents?

**6. Appearances Are Deceptive**

\* Do you ever base your judgment of people on first impression? Why? Why not?

\* What impression do you think you give of yourself when you meet someone for the first time?

\* Have you ever been taken in? What happened?

\* What do you think is the best way to avoid being tricked or deceived by people?

\* Imagine you could pretend to be someone else for a whole day. Who would you choose to be?

**7. Home. Sweet Home**

\* What is a house of your dream?

\* Would you prefer to live in a flat in the city or in a detached house in the village? Why?

\* What are advantages and disadvantages of living apart?

\* What are the advantages and disadvantages of living apart?

\* What are your household chores?

\* Comment on “Men make houses, women make homes’.

\* Comment on “East or West, home is best”.

**8. “It takes all sorts to make a world”**

\* What do you think the expression means?

\* What personal characteristics deserve admiration?

\* What kind of people do you despise?

\* What sort of person are you?

\* Which qualities do you think successful people have?

**9. “British meals never fail to confuse foreigners”**

\* What are British meals?

\* What is a traditional English breakfast?

\* Tea. Is it a drink or a meal in Great Britain?

\* Is eating in Britain quite international? Why?

\* Why does English food have a bad reputation abroad?

\* What types of English food would you like to try?

**10. Eating out: all pleasure and fun**

\* Many people find it very convenient to have dinner at a canteen or a café on week-days. Are you of the same opinion? Why?

\* Do you prefer fast food restaurants to restaurants where food is prepared to order? Why? What fast food restaurant is popular all over the world?

\* When do you usually visit a restaurant? On what occasions?

\* When did you last visit a restaurant? What did you order? Did you enjoy it? Did you give any tips to the waiter?

**11. We are what we eat**

\* Can what we eat affect how we feel?

\* What eating habits do you have? Have you got a sweet tooth? Why should we eat fewer sweet things?

\* What should you remember when keeping to a diet?

\* Do you like fast food?

\* Do you think that the amount of fast food you eat is healthy?

\* What food is considered to be healthy? What do you know about fibre?

**12. National Cuisine as a Part of National Culture**

\* What factors influenced the development of our cuisine?

\* What are our famous national dishes? Which ones are you good at cooking? Could you share the recipe of it?

\* What vegetables and fruit do we use in our cuisine?

\* Do Belarusians eat meat? Which one? What fish do we eat?

\* Do you consider our national cuisine healthy?

**13. “Clothes make the men”**

\* What sort of clothes are you most comfortable in?

\* Do your tastes in fashion change often? Have you changed radically as you grew up?

\* Are you a “fashion victim”? Do you blindly follow the fashion or do you preserve your own style and standards?

\* Fashion is really a huge industry which always tells us what to wear, who to listen to, where to shop, when to love and what to think. Do you agree?

\* What category of people are the most likely to undergo the influence of fashion?

\* Outline the situation in which the statement “Clothes open the doors” could serve as a comment.

**14. Is shopping for food a boring routine or a revealing experience?**

\* Are you fond of shopping? Do you prefer buying foodstuffs or clothes?

\* Do you shop every day or buy food in bulk once in a while? Why?

\* Who does the shopping in your family?

\* When was the last time you really enjoyed shopping for food? What did you buy?

\* Do you prefer shopping at a small store or at a big supermarket? Why?

**15. Recall your last shopping for clothes**

\* Do you like window-shopping? Do you prefer department stores or corner shops, where the shop-keeper knows you and talks to you?

\* What can be bought at a department store?

\* What have you bought recently? What did it cost? Was it worth it? Was it a bargain?

\* Can you bargain in shops? Why? Have you got any bargaining experience?

\* They say, “Men are better shoppers than women”. Do you agree with it? Why? What’s that to be a good shopper?

\* Have you ever had to complain about faulty goods or bad service? Is it important to know your customer’s rights?

**16. Economics and Economy**

\* Why is economics a vital discipline?

\*Why should nations trade?

\* What are the main reasons for taxation in most countries?

\* What would happen to standards of living in your country if all foreign trade were prohibited?

\*What is the guiding idea in economics?

**17. Business Organization**

\* What is the most risky form of ownership in your opinion? Why?

\* What form of ownership seems more attractive for you? Why?

\* What structure do most organizations have?

\* What body is in charge of the whole organization? What are its functions?

**18. Careers in Business**

\* What are the main areas of business which offer different jobs and carriers?

\* What is the difference between a job and a career?

\* Do you yourself want to make a career?

\* What are the main disadvantages for those people who pursue a career?

\* What are the most important motivation factors for you?

**19. Management**

\* Is management an art or a science? Is it a set of skills or something you can be born with?

\* Why is it so important to train competent subordinates?

\* Why are outstanding managers rather rare?

\* Is a position of a manager a part of your career plan? Do you think you fit it well?

\* What qualities do you have and which ones should you acquire for that?

**20. The World Around Us (Ecological Problems)**

\* How is the problem of garbage disposal solved in urban areas?

\* What is the value and risk of using pesticides?

\* What is overall ecological situation in Belarus today?

\* What do you personally do in order to improve ecological situation?

**21. Production**

\* Why is the name of Adam Smith remembered?

\* Why do people think some jobs may be boring?

\* How does large-scale production cause unemployment?

\* What are the advantages and disadvantages of each type of production?

\* How can we blame Adam Smith for our present overcrowded towns?

**22. Marketing**

\* Is marketing necessary to get high profit? Why?

\* Why is marketing research so important?

\* Is marketing research more necessary for big companies or small firms?

**23. Advertising**

\* Is marketing equal to advertising?

\* What are the most important principles of advertising in your opinion? Why?

\* What should a company do before launching a product?

**24. My field of Work**

\* What are the branches of trade?

\*What is the chain of distribution?

\*What are the advantages of buying in bulk?

\* What is the difference between trade and commerce?

\* What skills are important for a good sales manager?

**СПЕЦИАЛЬНОСТЬ: 1-24 01 02 «Правоведение»**

**1. What Is Law**

\* What does law regulate?

\* What types of law do you know?

\* What do prescriptive laws do?

\* What do descriptive laws describe?

\* What is international law?

**2. The English Legal System**

\* can you characterize the English Law?

\* How many stages does the lawmaking process in the UK have?

\* Where does a new legislation start in Britain?

\* Who considers the amendments made to a bill?

\* Where does the bill finally go to?

**3. The Legal System of the USA**

\* What is the structure of the US congress?

\* Who can initiate new legislation in the USA?

\* What are the hearings of the bill for?

\* Who is the bill signed by?

\* Can the bill still become a law if the president vetoes a bill?

**4. The Court System of England and Wales**

\* What 2 types of law exist in England and Wales?

\* In the UK, what is the difference between criminal and civil law?

\* Where can the citizens of Great Britain appeal to?

\* What international courts can the citizens of Great Britain address to?

\* What are appellate courts of Great Britain?

**5. Legal Professions**

\* Who can represent their clients in High Courts?

\* What cases can a solicitor represent in a court?

\* Solicitors must be British Commonwealth citizens, mustn’t they?

\* Are judges paid for their jobs?

\* Who can be a juror?

**6. Insurance**

\* Do your parents insure their property? Why?

\* What kinds of insurance can you name?

\* What problems can a person face in getting the insurance gift?

\* What are the essential principles of insurance?

\* What is indemnity?

**7. Production of Goods**

\* What does labour division mean? Who introduced this term?

\* Why do you think some jobs might be boring?

\* What do you understand by the term “robotic production lines”?

\* What can we blame industrial revolution for?

\* How does large-scale production cause unemployment?

**8. The Court System of the USA**

\* How does the American court system function?

\* Why is the American court system complex?

\* In which courts can individuals sue or be sued?

\* What are appellate courts of the USA?

\* What are the judges in federal courts known as?